

OHIO'S ELECTRIC COOPERATIVES
Commercial & Industrial Custom Lighting Program
PROGRAM GUIDELINES
July 1, 2017 – June 30, 2018

The replacement of inefficient internal and external lighting at business-member facilities of Ohio's Electric Cooperatives (OEC) member systems can be eligible for a rebate when program specifications are met. The purpose of the Commercial & Industrial (C&I) Custom Lighting Program is to promote the value of replacing inefficient lighting and/or installing LED lighting in new construction or new additions to an existing facility.

This C&I custom lighting program for retrofits projects provides a rebate based upon the number of watts reduced when replacing old lighting with energy efficient lighting. For new construction or new addition to an existing facility, industry benchmark for watts reduced will be calculated.

Replacing inefficient lighting, or installing efficient LED lighting in new construction or new additions to an existing facility, can help C&I member businesses save money, which can reinforce the importance of energy efficient lighting upgrades and the value of being a member of their electric cooperative (Cooperative.)

A. SPECIFIC REQUIREMENTS

1. The Cooperative must be a member system of OEC.
2. This program is applicable for commercial and industrial business facilities only. Residential applications are not eligible.
3. Pre-approval of the project by OEC prior to installation is required. Pre-approval of applicable projects is obtained through submission by email of a completed *C&I Custom Lighting Rebate* application by the Cooperative to OEC Marketing Department.
4. Member system must submit final request for rebate by accessing the Buckeye private website (<https://pvt.buckeyepower.com>) and entering data of what was installed (which may differ from original pre-approval form submitted).

B. ELIGIBILITY FOR REBATE

1. To qualify, lighting at the facility must be used a minimum of 1,800 hours per year.
2. All projects must be either a retrofit lighting installation at an existing facility or an LED lighting installation for either a new construction facility or a new addition to an existing facility. Program is not applicable for installation of additional lighting in an existing facility.
3. Re-lamping of existing fixtures is allowable for rebate only if it includes a technology upgrade. (e.g., incandescent lamp to CFL; fluorescent lighting to LED). Re-lamping to a lower wattage of the same general type of bulb is not applicable for this program.

4. Existing equipment must be operational when pre-approval application is submitted. Existing equipment must be removed or permanently disconnected.
5. Equipment must be installed at a commercial or industrial facility which receives its electric power from a participating Ohio electric cooperative (that receives power for this facility from OEC).
6. All equipment must be new. Used or rebuilt equipment is not eligible.
7. All projects must comply with applicable federal, state and local laws and building codes.

C. CONDITIONS OF REBATE

1. **Projects must be completed between July 1, 2017 and June 30, 2018.** Projects installed prior to July 1, 2017, are not eligible. Final rebate request must be submitted online to OEC by the participating Cooperative no later than June 30, 2018.
2. The Cooperative will need to do an onsite visit in order to confirm installation of project as submitted.
3. **All pre-approval applications** must have complete information in order to be considered.
4. **Final request for rebate** must be done by accessing the Buckeye private website and entering data online.
5. Rebate is paid as a one-time, one-program offer and cannot be combined with other OEC incentive payments or programs for additional funding of this project.
6. Only one incentive will be granted for each facility per fiscal year (July 1 – June 30).

D. REBATE

1. Rebate amount when replacing old lighting with energy efficient lighting is calculated at the rate of \$1 per watt reduced based upon lamp wattages (not fixture wattages). Rebate may not exceed fifty percent (50%) of project cost (excluding labor), up to a total maximum shared rebate (75 % OEC; 25% Co-op) amount of \$15,000 per project (max. \$11,250 paid by OEC with \$3,750 from Cooperative).
2. Rebate amount when installing LEDs for new construction or new addition to an existing facility is calculated at the rate of \$1 per watt reduced, using industry benchmark for watts reduced, assuming approximately 30% savings factor calculated $(LED\ Watts / (1 - 0.30)) - LED\ Watts = Watts\ Reduced$ (rounded down to zero decimal places). Rebate may not exceed fifty percent (50%) of project cost (excluding labor), up to a total maximum shared rebate (75 % OEC; 25% Co-op) amount of \$15,000 per project (\$11,250 from OEC and \$3,750 from Cooperative).
3. Rebate Funding Process
 - a. Pre-approval *C&I Custom Lighting Rebate* application is completed and submitted by email to OEC Marketing Department by Cooperative for approval.
 - b. OEC verifies application meets program requirements and earmarks funds (if available). Approval, as applicable, is communicated to Cooperative.

- c. After lighting retrofit or new construction project is completed, Cooperative does site visit to facility to verify installation of lighting as documented.
- d. Member system submits request for rebate by accessing the Buckeye private website (<https://pvt.buckeyepower.com>) and entering data online by no later than June 30, 2018. Cooperative will also need to enter information pertaining to old lighting that was replaced (including lamp quantities, lamp wattages and type of lamps) for retrofit projects, and LEDs installed for new construction or new addition to an existing facility.
- e. Retrofit project cost includes lamps, fixtures, wiring and ballasts. For new construction or new addition to an existing facility, project cost includes LED lamps, fixtures and ballasts. Labor and/or installation costs are not to be included as part of project cost submitted.
- f. Final rebate request is reviewed by OEC. Qualified projects will be approved and rebate by OEC will be made to Cooperative.
- g. Cooperative provides rebate for project to their participating member business.

E. MISCELLANEOUS

A 25 percent match of funds are required by the Cooperative for this program.

F. ANNUAL PROGRAM REVIEW

The OEC Marketing Committee will annually review this program for continuation as applicable.